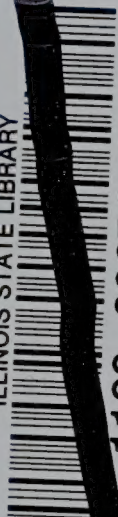


How Will You Finance Your Next Export Sale?

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The Problem

- Lack of working capital is a major hurdle for small and mid-size companies attempting to export or expand their export sales.

The Solution

- The Illinois Export Finance Partnership markets and packages the U.S. Export-Import Bank (Eximbank) Working Capital Guarantee, which provides 100 percent guarantees to lenders on preshipment financing.
- The Partnership acts as the intermediary with Eximbank to help overcome the finance barriers that frequently prevent businesses from shipping their products abroad.
- Guarantees cover 100 percent of the principal and interest on secured, short term working capital loans made to qualified exporters.

- The guarantee may be applied to a single transaction or to a revolving line of credit covering the financing of repetitive sales to foreign buyers.
- The Partnership offers your business access to preshipment finance when you might not otherwise get the financing you need to complete the sale.

- Eximbank virtually eliminates the lender's risk in an export transaction. The guarantee helps eligible businesses obtain working capital loans from their local banks.

The Facts

- You don't need to have a lender to qualify.
- You may choose to "prequalify" the transaction with a "preliminary commitment" from Eximbank. The Partnership will then assist you in finding a lender that will finance your project.
- Guarantees are available to firms that have operated successfully for at least one year and can demonstrate export potential.

If your company is trying to expand its export activity - or is new to exporting - this program may be for you. For more information or to request an application, please call the Development Finance Authority at 312-793-5586; IDFA-TDD, 800/526-0844 or the Department of Commerce and Community Affairs at 312-814-7164; TDD, 312/419-0667.



Try the Illinois Export Finance Partnership...

The Illinois Development Finance Authority, a self-supporting financing agency, and the Illinois Department of Commerce and Community Affairs, the state's primary economic development agency, have combined efforts to assist Illinois exporters by way of the Illinois Export Finance Partnership. Together they provide you with financial and international business expertise.

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Illinois Export Finance Partnership
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